

"Are You Smarter than a 5th Grader"?

Welcome to the Women of Today Version

Join us as we test their knowledge against a 5th grader



Date:

Time:

Location:

RSVP to:

We Hope you attend this fun evening!

Women of Today is a dynamic and diverse women's organization interested in the bettering our community, ourselves and having fun. We are not politically or religiously affiliated. We are women from various backgrounds, communities, life experiences, working women, homemakers, mothers, married and single women. We are women who want to make our communities a better place for all of us to live. We hope you join us to find out more!

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Subject Categories/Levels

First Grade

Social Studies

Second Grade

Science

Third Grade

Geography

Fourth Grade

Math

Fifth Grade

SAVE -

Fifth Grader can
save you with the
right answer

COPY -

Must use the
answer the 5th
grader has

PEEK -

May look at the
answer but do not
have to use it.

Dollar Levels

\$1,000,000

\$500,000

\$300,000

\$150,000

\$75,000

\$25,000

\$15,000

\$5,000

Science	By definition an anemometer measures the speed of what	Wind
	How many astronauts were onboard each space capsule launched during NASA's Gemini Space program? 1, 2, 4	2
	True or False. Your small intestine is approximately 4 times longer than your large intestine.	True
	In the 1950's, Dr. Jonas Salk discovered a vaccine that would protect people from what disease?	Polio
	How long does it take for the moon to go around the earth? 1 day, 1 month, 1 year	1 month
	True or False. All birds are cold blooded.	False
	What element comprises the majority of the earth's atmosphere?	Nitrogen
	Density describes the mass of an object divided by what?	Volume
	Halley's Comet was named after an English Astronomer. What is his first name?	Edmund

Fifth Grade

Social Studies	Who is the only person to become US Vice President and then president without being elected to either office. Gerald Ford, Lyndon B Johnson, Jimmy Carter	Gerald Ford
	Who was the ruling monarch of Great Britain during WWII? Queen Elizabeth, King George VI, King Edward 8	King George VI
	Who founded the religion of Islam? Zoroaster, Muhammad, Archimedes	Muhammad
	On April 18, 1775 Paul Revere took his famous "midnight ride" across the territory of what present day US state?	Massachusetts
	In what year did World War II end? 1947, 1945, 1950	1945
	Ramses II was a King in what ancient civilization? Macedonia, Greece, Egypt	Egypt
	From December 1943 until the end of WWII, what future US president was supreme commander of the allied forces in Europe. Harry Truman, Dwight Eisenhower, John F Kennedy	Dwight Eisenhower
	Who succeeded Abraham Lincoln as US President?	Andrew Johnson
	What treaty ended the US Revolutionary War in 1783? Treaty of Moscow, Treaty of Berlin, Treaty of Paris	Paris
	What Egyptian Queen was the wife of Roman General Mark Antony?	Cleopatra
	The ancient city of Troy was located in what present-day country? Lebanon, Greece, Turkey	Turkey
	Which founder of the National Women's Suffrage Association was pictured on the face of a US dollar? Sacagawea, Elizabeth Cady Stanton, Susan B Anthony	Susan B Anthony
Math	Which is smaller: a microgram or a nanogram?	Nanogram
	A fathom is a unit of measurement for which of the following: Depth, Wind speed, Weight	Depth
	How many kilograms are in a metric ton? 1004, 1000, 2000	1000
	How many feet are there in one mile plus one yard plus one foot? 5284, 5287, 5290	5284
	In the time 12 PM; pm stands for : Prime Midnight, Post Meridian, Pre Meridian	Post Meridian
	What is the sum, in degrees, of the interior angles of a rectangle? 360, 180, 90	360
	If $y = 3X$ and $3X = 12$. What is does y equal.	12
Geography	Which US state is home to Grand Teton National Park? Colorado, Wyoming, Tennessee	Wyoming
	The city of Toyko is located on what Japanese Island? Hokkaido, Kyushu, Honshu	Honshu
	Easter Island is a dependency of what country. Chile, Britain, Australia	Chile
	What river forms the entire boundary between Vermont and New Hampshire? Hudson River, St. Lawrence River, Connecticut River	Connecticut River
	Which was one of the first original providences of Canada? British Columbia, Alberta, Novia Scotia	Novia Scotia
	True or False. Ohio shares a border with Illinois.	False
	The straight of Magellan runs through the southern tip of what continent?	South America

Math	What is the product of $\frac{2}{3}$ and 48?	32
	What does 3 squared equal? 27, 6, 9	9
	What is the decimal equivalent of the fraction $\frac{3}{3}$? .75, .5, 1 or 1.0	1
	What is the numerical value of roman number L?	50
	One gallon equals how many quarts? 16, 4, 2	4
	True or False. 37 is a rational number.	True
	True or False. All triangles are polygons?	True
	Which means Nine hundred sixty three thousandths? .0963, .00963, .963	.963
	Which whole number is closest to the value of pi? 3, 2, 4	3
	True or False. One Knot is equal to one nautical mile per hour.	True
	8 quarts equals how many pints? 4, 16, 32	16
	If a diameter of a circle is 4", then what is the radius?	2"
Geography	The Tappan Zee bridge in new York State spans which river East River, Hudson River, Susquehanna River	Hudson
	Which of the following countries borders the Caspian Sea? Russia, Latvia, Turkey	Russia
	Sweden's longest land border is with what other country?	Norway
	What is the capital of the Canadian Province of Quebec? Quebec (city), Montreal, Ottawa	Quebec City
	Chicago, Illinois is located in what county? Kern, Cook, King	Cook
	Halifax is the capital of which Canadian Province? Newfoundland, Alberta, Nova Scotia	Nova Scotia
	The Kalahari Desert is located on what continent? Africa, South America, Asia	Africa
Science	In humans, bone marrow produces which of the following types of blood cells? Red, White, Both Red and White	Both Red and White
	Pollen is produced in which part of the flower? Stamen, Petal, pistil	Stamen
	What Greek word which means "changing shape" describes the process of a caterpillar becoming a butterfly? Hamarita, Cosmogony, Metamorphosis	Metamorphosis
	True or False. By definition, geothermal energy pertains to heat from the sun.	False
	Also called the brain case, what is the name of the top part of the skull which encloses the brain? Cranium, Mandible, Femur	Cranium
	CO ₂ is the chemical symbol for what compound? Nitrogen, Carbon Dioxide, Oxygen	Carbon Dioxide
	True or False. "AU" is the symbol for gold on Periodic Table of the Elements.	True
	What is the normal approximate temperature of an average human being in degrees Celsius? 98, 159, 37	37
	True or False. The ostrich is the fastest bird on foot?	true

Science	When it is beneath the earth's surface, lava is more commonly known as: Magma, Magnesium, Magnetic	
	What state of matter is water vapor?	Gas
	In the northern hemisphere, in what month is the autumnal equinox? September, October, March	September
	Which planet in our solar system has a moon named Titan? Venus, Jupiter, Saturn	Saturn
	True or False. An Orca is a type of dolphin?	True
	Which is the closest in distance to the Earth? Andromeda Galaxy, Neptune, Sun	Sun
	Which trees typically shed their leaves annually? Deciduous, Evergreen	Deciduous
	True or False. A tributary is a large river that flows into a smaller river?	False
	Hass and Fuerte are varieties of what fruit? Peach, Avocado, Apple	Avocado
	What planet would you weigh the most on? Mercury, Saturn, Jupiter	Jupiter
	Giant Panda's natural habitat is on what continent?	Asia

Fourth Grade

Social Studies	On a map if 1 inch equals 20 miles, how many inches is 180 miles.	90
	What is the most populous Native American Indian tribe in the United States? Navajo, Mohawk, Cherokee	Navajo
	In what month is the US federal holiday Labor Day?	September
	What are the first 6 words of the Gettysburg Address delivered by President Abraham Lincoln? We hold these truths to be; Four score and seven years ago; In the course of human events	Four Score and seven years ago
	Which of the following ranks in the US Army is the highest? Major, Captain, Colonel	Colonel
	Which of the following historical periods happened most recently? Stone age, Iron age, Bronze age	Iron
	What is the national dog of France? Poodle, Alsatian, Brussels Giffon	Poodle
	How many US presidents have had the first name Franklin? 5, 4, 2	2
	Who was the Greek God of Wine?	Dionysus
	The battle of Bunker Hill occurred in which US war? WWII, The Civil War, The American Revolutionary War	Revolutionary War
	Who was the first US president to be elected to a second term? Thomas Jefferson, Abraham Lincoln, George Washington	George Washington
	True or False. England's Queen Victoria ruled during the middle ages?	False
	American Lt. Col George Custer was killed in what battle? Battle of Little Big Horn, Battle of Gettysburg, Battle of the Bulge	Little Big Horn
	True or False. The California Gold Rush of 1849 occurred after the civil War?	False
	Of the People, by the people and for the people is stated in which document? US Declaration of Independence, Us Constitution, Gettysburg Address	Gettysburg Address
	True or False. The French and Indian War was also called the 7 year war?	True

Third Grade

Social Studies	Canadians celebrate Boxing Day on what day December 26 th , January 1, August 24 th	December 26th
	Who was president of the USA in 1790? George Washington, There was no president yet, John Adams	George Washington
	The US Attorney General is the head of which Cabinet Department? US Dept of Justice, US Dept of Commerce, US Dept of State	Justice
	What US city is home to the Metropolitan Museum of Art?	New York City
	Political leader and activist Mahatma Gandhi was born in what country? China, India, South Africa	India
	In the US, what month of the year is Black History Month? January, February, September	February
	In the Ancient Roman language what day is the Ides of March?	15th
	What current city was once known as Constantinople? Amman, Jordan; Athens, Greece; Istanbul, Turkey	Istanbul, Turkey
	What animal appears on the state flag of California? Elk, Eagle, Grizzly Bear	Bear
	The eagle on our national seal holds an olive branch in one claw and 13 of what in the other? Arrows, Spears, Stamps	Arrows
	True or False. The flag of Finland contains only the colors white and blue?	True
	True or False? Warren G. Harding was president of the US in the 19 th century?	False
	What building is the official London residence of England's Queen Elizabeth II?	Buckingham Palace
	How many justices serve on the US supreme court?	9
Math	37 divided by 5 equals 7 with a remainder of what?	2
	Which is longer, one kilometer or one mile?	Mile
	What is 123 plus 124 plus 125?	372
	If you force your son to go clothes shopping on Monday from 10 AM to 2:40 PM and again on Friday for 2 ¼ hrs. How many total minutes did your son have to shop? 394, 415, 386	415
	The fraction nine-tenths is equal to what percent?	90%
	1 kilogram equals who many grams? 1000, 100, 10	1000
Geography	What is the capital of the United Kingdom?	London
	True or False. The Earth's latitude runs east to west?	True
	How many US states border Texas? 7, 9, 4	4
	Which US states that borders the Atlantic Ocean is furthest east? New York, Florida, Maine	Maine
	Which of the following French Cities borders the Mediterranean Sea? Paris, Lyon, Marseille	Marseille
	What is the capital of Nevada? Carson City, Reno, Henderson	Carson City
	True or False. The Earth's latitude runs east to west.	True
	The Baltic sea is surrounded by what continent?	Europe
	Which of the following Asian countries extends the furthest South? Vietnam, Malaysia, Indonesia	Indonesia
	What is the most populous city in the US? Chicago, Los Angels, New York City	New York
	The Yangtze River is located in what country? Russia, China, Czech Republic	China
	True or False. N. America is in the Eastern Hemisphere.	False

Second Grade

Social Studies	What US state postal abbreviation is MO? Missouri, Montana, Minnesota	Missouri
	Presidency belongs to which branch of the United States Government? Executive, Legislative, Judicial	Executive
	The official language of Argentina is? Spanish, Argentinean, Italian	Spanish
	What appears on the back of the US \$10 bill? Us Treasury, Lincoln Memorial, Eagle	US Treasury
	Which US president is featured on the face of the nickel?	Thomas Jefferson
Math	Cocoa is 142 degrees f. You add cold milk. Now the 103 degrees f. How many degrees did the cocoa cool? 40, 41, 39	39
	How many months of the year have 31 days?	7
	What is 111 plus 112 plus 113?	336
	How many eggs do you have total if you've got 8 dozen?	96
	What is 101 plus 98 plus 4.	203
	One yard equals how many feet?	3
	True or False. If you are facing the stern of a boat, and turn 90 degrees to your right, you will then be facing the starboard side of the boat?	False
	You have had your dog for 2 years and he currently weighs 59 pounds. If your dog has gained 9 pounds each year, how much did he weigh when you got him?	41
Geography	How many US states make up New England 9, 6, 10	6
	True or False. Tennessee borders Missouri?	True
	Jefferson City is the capital of what US state? Missouri, North Dakota, South Carolina	Missouri
	What is the largest South American country by area? Brazil, Columbia, Argentina	Brazil
	What city is the capital of Texas?	Austin
	Jane and John hop in a car in San Francisco, California and start driving due east. What is the first state they will pass into?	Nevada
	What is the capital city of Japan?	Tokyo
Spelling/ Grammar	The following sentence contains how many possessive pronouns? "Jane let John ride her bike because his had a flat tire."	2
Science	True or False. All Rhinoceros have one horn?	False
	True or False. Meteor showers can occur when the earth passes thru the dust of a comet's tail?	True
	Which planet has more moons; Saturn or Venus	Saturn
	True or False. Planet Jupiter has a larger mass than earth.	True
	The alpaca is a species of animal in what family? Camels, Lizards, dogs	camels
	Which is of the following is a legume? Peanut, Olive, Grapefruit	peanut
	True or False. Neptune is further away from the sun than Jupiter is?	True
	True or False. A newt is an insect?	False
	True or False? More water vapor is held in cool air than in warm air?	False
	True or False? Beetles have wings.	True
	How many legs does a butterfly have?	6

First Grade

Social Studies	In what month is the US federal holiday Veterans Day? October, August, November	November
	True or False. The peacock is the national bird of the United States?	False
	What color are the stars on a current US flag?	white
	In month is the US national holiday Columbus Day? October, November, September	October
	The US federal holiday Memorial Day is celebrated in which month? January, May, September	May
Math	An equilateral triangle has how many sides?	3
	How many combined days are there in January and September? 61, 62, 60	61
	A rectangle has how many sides?	4
	Which is one times zero? 10, 0, 1	0
	What is the maximum of Thursdays that can occur in a given calendar year? 52, 54, 53	53
	If you are heading South East and make a 180 degree turn, what direction are you now heading?	Northwest
Geography	If you visited the everglades National Park, which state did you go to?	Florida
	True or False? Lake Erie is one of the Five Great Lakes.	True
	The US state of Hawaii is located in which ocean?	Pacific
	What is the only US capital located south of Miami, Florida? Honolulu, Hawaii, Austin, Texas, Sante Fe, New Mexico	Honolulu
	What is the only continent that is also a country?	Australia
	What is the smallest US state in terms of land area?	Rhode Island
	What is the name of the woods that Winnie the Pooh lives in. Never Never Land, Wonderland, Hundred acre Woods	Hundred Acre Woods
Science	The hippopotamus is indigenous to what continent? Africa, Asia, South America	Africa
	True or False, All turtles are mammals.	False
	True or False. Brown Bears can be found in the wild of N. America.	True
	True or False. The Esophagus is a passageway that connects the mouth and nose.	False
	True or False. The ostrich is the fastest bird on foot?	True
	True or False. The word "cardio" refers to the heart?	True
	True or False. All camels have 2 humps.	False

A: Cost wise, the Women of Today dues are less than \$3.50 per month. That money is not wasted - you receive training materials, programming ideas, project "how to" materials, educational materials from the various programming areas, public relations information and much more. The dues also provide you with a core of volunteer leaders at your disposal - the dues provide for district, state and national officers within a phone call away. At many meetings on all levels of the organization, training forums are offered. This is both educational and personal - trainings for which you would pay substantially outside of Women of Today.

Q: Why should I pay dues to be a volunteer?

A: Your dues pay for the support you and your chapter will receive from our state and national organization. These organizations provide training, monthly mailings and updates, organizational newsletters, service by officers, and a great deal of programming information.

Q: What if I do not have the money right now?

A: The cost of joining is comparable to a magazine subscription, basic cable for a month, or one self-help class. We believe that it is money well spent and believe you too will agree as soon as you join and become involved with community projects.

Q: Why do you need to have a separate organization - there are enough organizations in this town already?

A: Women of Today can complement those other organizations. We can jointly work on projects and fundraising. At the same time, we are providing opportunities for young women to support and encourage each other's development as leaders.

Q: How can I find time; I'm a very busy person?

A: You do not need to do more than you wish. You pick the projects or fun nights that fit with your interests and your schedule. We value your contributions whatever they are. Also the more members who join, the more the workload is shared. It may seem busy at first, as there are such things as organizational paperwork and items to complete. As you grow, you are more able to choose what involvement you want. Most of our members are employed, have children and partners. We have found that our members are involved in a number of areas within their communities, and we encourage that. Busy people know how to get things done and manage their time. We encourage chapter members to do what they are interested in and committed to doing. We also realize that there are times when you cannot be as active; at those times we suggest you step back and take a break so you won't get burnt out.

Q: How could I possibly fit this in; I'm already involved with too many things as it is?

A: Then you already are an active volunteer. What other groups are you involved with?

[WORK RELATED] Many of our members have joined Women of Today because it offers the chance to network with a large and diverse group of people. There are many who are looking for friendships and contacts beyond work or office friendships, and have found that variety within Women of Today.

[PERSONAL] Are you finding them to be enjoyable? Sometimes our community involvements lose their interest just as other things within our life often change. Do you find that there are sometimes not enough volunteers to get a project or activity accomplished? If that happens, I hope you will consider calling the Women of Today - we often partner with other projects and groups within the area. Many people find the educational activities and fundraising that we are a part of to be very rewarding. What is the focus of the other activities you are in?

[IF THE FOCUS IS PURELY GIVING] one of the best features of Women of Today are the personal enrichment, focus on women, educational, and informational activities in which we participate.

[IF THE FOCUS IS PURELY ON DOING] Women of Today features many fundraising and community service projects. We are a fun group, you should visit a meeting sometime.

Comfortable Answers to Challenging Questions

Q: What is Women of Today?

A: Women of Today is a non-profit, community service organization which offers leadership training, fellowship, and the chance to make your community a better place to live.

Q: What did you say your organization is again?

A: We are a leadership-training organization who sponsors community education and fundraising activities. We have over 125 chapters across the nation. Our members are community volunteers who use or gain leadership skills through their activities within the community. Our group is composed of mostly women over age 18, from a diverse background - our diversity is one of the reasons many have joined.

Note: Often people may use this question as a "shield" to distract you or throw you off guard. It usually means they are not really listening to your first words. You will have a bit harder "sell" with a person who tosses you this question, but all is not lost. Now is the time to use what you might already know about the person (children, interests, profession) or what you can gather (new to the community, children in the background) to sell them the piece(s) of Women of Today that will be most appropriate.

Q: What kind of leadership training would I get?

A: We offer personal enrichment programs to improve your speaking, writing, leadership and personal skills. You also will have the opportunity to chair projects, work on fundraisers or hold leadership positions.

Q: In what ways can I improve my community?

A: Our chapter serves the community in many ways. **[EXPLAIN SOME OF YOUR SERVICE PROJECTS]** We are always looking for new ideas, plus we get lots of ideas from our state and national organization.

Q: What is the time commitment?

A: One of the great things about Women of Today is that you can be as involved as YOU want. There are no "requirements," but it is suggested that you attend the monthly general meetings to keep up-to-date on what is happening.

Q: How big is Women of Today?

A: The average chapter size is around 15-25 members; the national organization has about 3000 members.

Q: Why should I become involved with the organizational levels outside my community?

A: District, state and national meetings are a wonderful opportunity to get the "big picture" of our organization. It's like seeing opening night of a play - all the smaller, but equally important, pieces come together. Things make sense when you see the whole picture. We are a vital part of community service in 18 states. Across Minnesota, we have over 125 chapters and more than 1900 members. The volunteer service hours reported at these meetings are overwhelming. We work with several foundations and special charitable organizations as a state and national group, even though a great percentage of this money stays within the local communities.

Q: Why should we raise money for people in other communities?

A: We help people all around us: in our towns, counties, state, nation and globe. We help them because we believe in helping each other and helping people whom, some day, may help us or someone we love. Our support of the Kidney Foundation or the March of Dimes may one day benefit our next-door neighbor or even our own family.

Q: How come it costs so much money to join?

Sample Telephone Scripts

It's a known fact that more prospective members attend your events if they are called first. This is also the most important step in getting new members. Here is a sample.

After Sending out an Invitation to a Prospective Member

Hi, my name is [YOUR NAME] from the [YOUR CHAPTER] Women of Today.

Do you have a few moments to talk?

[IF NO] When would be a better time?

[GET A TIME TO CALL BACK & CALL BACK AT THAT TIME]

[IF YES] Thanks. Did you receive your invitation to our [EVENT NAME]?

[IF YES] Great. Did you think you would be able to join us? Do you need a ride or further directions? Did you have any questions about our organization? Thank you for your time and I will be excited to seeing you there.

[IF NO] I apologize that the invitation did not get to you yet; it was sent. Let me explain to you what will be happening, on [DATE] we will be. . [EXPLAIN YOUR EVENT] Did you think you would be able to join us? Do you need a ride or further directions? Did you have any questions about our organization? Thank you for your time and I will be excited to seeing you there.

Sample Press Release

Contact: Name Address City. State. Zip
 Phone Number

FOR IMMEDIATE RELEASE

(THEME) MEMBERSHIP NIGHT TO BE HELD

The (city) Women of Today invite everyone to a (theme, if there is one) Membership Night on (date given fully, such as Tuesday, June 20, 2006) at (place) at 7:00 p.m. You will have an opportunity to learn more about the Women of Today, projects such as (list local projects), meet new friends and have some fun in the process.

The Women of Today is the most dynamic, fastest growing young person's organization in the country. Women of Today members are action-oriented and interested in the betterment of their community through community service and leadership training.

For more information on how you can be a part of your community through the Women of Today, contact (name) at (phone number).

Sample Invitation to Join

Thank you for attending our _____ event. It was wonderful to see you here tonight. I have just a few questions for you. Would you like to be actively involved in your community? Could you benefit from leadership training or personal enrichment programs? Do you want to meet new people? If you answered yes to one or more of these questions, then the Women of Today is the organization for you. We meet monthly on the _____. Membership dues are only _____. Would you be interested in joining our local chapter today? You would be a wonderful addition to our group. *[If they say yes]* – get their dues, name, address, phone, email, date of birth and send to the Chapter Service Center ASAP. *[If they ask a challenging question]* – check out the comfortable answers included on the next page. *[If they say NO]* – Don't be afraid to ask why? They may have some misinformation or this may allow them a chance to ask some of those challenging questions. Please be respectful of a NO – but try to get enough information as to why. For example, you could say, 'I'm sorry to hear that you are not interested, but can I ask why?'

Recruitment

The First Step - Names

- A) Locate names of prospective members
- B) Don't eliminate someone because you think (s)he may not join
- C) Utilize ideas that worked for current members when (s)he joined

You Have Names - Now What?

- A) Recruitment lists
- B) Invitations
- C) Newspapers
- D) Telephone calls

Prospective Members - Getting them to a Meeting or Event

- A) Fun meetings
- B) Personal invitations
- C) Ride offerings
- D) Incentives for current members to bring prospective members

They're at our Meeting - What do we do?

- A) Introduce prospective members as guests
- B) Assign a seasoned member to sit next to each one
- C) Invite each prospective member to join
- D) Communicate during the Social Time of the Meeting
- E) Figure out what has worked best for you in the past

Hosting an effective Membership Night

- A) Have a theme meeting
- B) Send out invitations 10-14 days prior
- C) Supply appetizers or meals
- D) Plan for a mixer activity that is fun and includes everyone
- E) Gather everyone towards the end of the night and explain about the organization
- F) Answer any questions
- G) Invite all prospective members to join

Reasons for Recruiting

- A) New ideas for, and fresh outlook on, chapter events
- B) Excitement to the chapter's membership
- C) More members alleviates the stress on volunteers for large projects

Always Remember

- A) Keep a positive attitude
- B) Ask, ask, ask, and ask again
- C) NEVER let anyone leave without asking that person to join
- D) Believe, and you can achieve anything!
- E) Bring incentives/gifts for attending prospective members

BENEFITS OF BELONGING - 5 minutes. Have each Women of Today member share one or two sentences on what they enjoy most about Women of Today. Ideas: Helping the community, becoming a leader, projects that were a success and those that failed (there's usually a good laugh with the flops) building self esteem and confidence, becoming a better speaker and writer, achievements, having fun, building lasting friendships and volunteer experience is often valuable in many careers.

INVITATION TO JOIN "Does anyone have any other questions we could answer?" Answer them the best you can. If you don't answer, write it down and tell them you will find out and get back to them but be sure you do. "At this point in our meeting, we would like to invite each of you to join our organization. Remember to ASK EACH PROSPECTIVE MEMBER INDIVIDUALLY. Answer any other questions they may have. Let them know the dollar amount again and who they should write the check out to. HINT - First ask those who you are sure will join. Their action will help convince the others. Thank each prospective, even if they choose not to join. Smile and tell them you will keep them informed on upcoming events. If a guest says "yes" but does not make an effort to pay, advise them that you will hold their check until you have enough members required to complete the extension.

NEXT MEETING Whether perspectives joined or not, the date, time and place of the next meeting or event should be shared with everyone before they leave. Remember, you should continually recruit new members. If the perspectives didn't join, do some more public relations and make more phone calls to prospective members before the next M-Event.

DON'T GIVE UP! Sometimes it takes 3 to 6 meetings before a perspective will join. Schedule your meetings 2 to 3 weeks after the other until the membership goal has been met. As the saying goes, OUT OF SIGHT OUT OF MIND. Don't give them the chance to forget about you.

Are You Smarter than a 5th Grader WOMEN OF TODAY INFORMATIONAL MEETING

Date

Welcome

Icebreaker

Purpose of Women of Today

Game

Benefits of Belonging

Invitation to Join

MINNESOTA WOMEN OF TODAY CREED "SCRIPT" FOR M-EVENT

WELCOME - Brief, "Hello, my name is _____. The YOUR TOWN Women of Today would like to welcome you to YOUR TOWN chapter organizational meeting. Thank you for taking the time to come and find out what we have to offer.

ICEBREAKER - About 2 minute's maximum. Time to acquaint one another. "At the beginning of our meetings we introduce ourselves and share a little information. This helps us to get to know one another and to become comfortable with speaking in front of other people. We'll go around the room, state your name and answer the ice breaker question."

EXAMPLES: "What's your favorite movie?" "Where did you grow up? When did you move here?" "What's your favorite activity?" "How many children in your family? Tell us about them."

PURPOSE OF THE WOMEN OF TODAY - 5 to 10 minutes. Give solid information. An overview of the organization and its goals. 1. Discuss the meaning behind your creed. 2. Share leadership training, fellowship and personal growth stories. 3. Tell of your commitment to each other and your community. 4. Answer any questions.

ENRICHMENT EXERCISE OR A SKIT - 30 minutes Have the game already set up and ready to go. You can take volunteers or have a drawing to select the first contestant. Try to choose either a current member or a prospective that appears outgoing and you know will be a good sport with the game. Don't force anyone to play if they don't want to.

ORGANIZATIONAL STRUCTURE - 10 to 15 minutes. "Our organization is geared toward women. We provide leadership training, personal growth and development, friendships and community involvement." "To become a member of the Women of Today in YOUR TOWN, we would need to receive your annual dues payment of \$ _____. "This Women of Today chapter is a part of a large network. Our chapter, the _____ Women of Today, will be here to help you get started and support you in any way we can. We believe in helping our members become strong and solid members. The State and National organization supply us with programming information, project ideas, educational and training information. They are always willing to lend a helpful hand by speaking at a meeting or help solve a problem." Next have someone go through your state organizational structure. Be brief but include National, State District and Local. Then have a different person go through the programming areas we have to offer. Be brief. Give them the basics. Don't overwhelm them.

- d. Save – if the contestant answers the question wrong and the 5th grader answers the question correctly, the contestant is “SAVED” and can continue playing.
 - e. Copy – the contestant can copy the answer that the 5th grader has written down. But they must use that answer.
 - f. Peek – the contestant can see what answer the 5th grader has written down and then decided how they want to answer the question.
 - g. The contestant chooses the category and level they want to answer the question; for example First Grade Math or Fifth Grade Science.
 - h. The host reads a question from the category the contestant has chosen. They may ask to use any of the above helps. They can use each help only once. They can use as many helps as they want at one time. Cross out the help as it is used.
 - i. The contestant wins more money on each level. You could play for chocolate on each level instead of money or give play money out and the contestant who wins the most money gets a prize at the end. (several candy bars you could use are payday, 100,000 grand, pot of gold, gold chocolate coins etc)
 - j. The contestant may choose to stop playing at any time even after they hear a question or use a help.
 - k. If they answer a question incorrectly and the 5th grader does not save them, they are done playing and lose their entire prize. They also have to say... “I am not smarter than a 5th Grader” – make it fun!!
7. Have fun! Getting guests to your Membership Night does not assure they will join. To assure you they will join, make this night so much fun they would hate to miss out on anything else! Plan games and activities to involve guests with your members. Take a 5 minute “information” break and talk a little about Women of Today. Have the members attending take turns and share why they joined and why they continue to renew. (Make sure you tell them about your dues.) Go back to having fun.
 8. Personally ask each guest if they would like to join tonight. If they choose to learn more first, this allows you to follow up with them for your next meeting.
 9. Follow up with those guests who do not join. Send them a note thanking them for coming. If they have not said they absolutely are not interested, invite them to your next meeting and/or social. Do not quit until they say “no!”

How to Run a Are you Smarter than a 5th Grader M-Event

- 1 Plan your date and time. Make sure you have a facility that will have a kitchen.
- 2 Plan your menu around your theme.
- 3 Prospect! Invite 4 times the guests as you wish to have attend. (If you want to sign four new members you must have 6-7 guests attend. To have 6-7 guests attend, invite 4 times that number or 24-28 guests.) Have the invitations follow your theme also.
- 4 Invite your guests! Personally! Written invitations are fine, but it is the personal contact that will get them there. If possible, drop off the invitation in person. Always call them 2-3 days prior to the event and ask if you can give them a ride! Compliment them by telling them you think they will be a fun member. Would they like to come?
- 5 **PLANNING YOUR EVENT:**
 - a. Choose a MC to ask the questions and run the game. This could be your District Director or some other guest, your president etc.
 - b. Find at least 1 5th grader. You could also invite members and prospectives to bring their 5th graders along to play. If you have more than 1 5th grader, then limit the number of questions that each 5th grader can be a "help". If you have more than 1 5th grader, then the contestant will choose which 5th grader will be helping them. After 2-3 questions, they need to pick another 5th grader so that all 5th graders get a chance to be a help. When we did it, we just had one 5th grader for the entire night.
 - c. If you do not know of any 5th graders, you could invite your District Director or other Exec Council member to sit in.
 - d. You will need:
 - 1) A small white board, chalk board or paper for the 5th grader to write their answers on.
 - 2) Play money, chocolate or a gift to give as prizes. (See below for additional suggestions)
 - 3) Print out the questions, copy/peek/save sheet, and grade level/category sheet.
 - 4) Write down the money levels that you are using. There is a suggested money level sheet in the script packet that you print and use. You may want a copy for each contestant so that you can mark off as the contestant finishes each money level.

6 Rules and instructions for the game:

- a. Decide how long you want each game to last and pick the number of questions for each contestant. You could do one from each category up to 2 from each category or just have them pick any levels they want from 5-10 questions. For example they may need to answer 2 from each grade level, 2 from each subject matter, 1 from each grade level and 2-3 overall questions or just pick from any category they want. On the show, they pick 2 from each grade level with random subject matter. For example you may have First Grade Math and Science; Second grade Geography and Science; Third Grade Social Studies and Math; Fourth Grade Geography and Social Studies etc.

In this script there is a sheet with all of the grade levels and categories. You can post this in its entirety so that the contestant can choose from all of the categories or you may pick one or two categories from each grade level for the contestant to choose from. You might want to hand write the grade level/subject matter for each contestant you are using and cross off as they pick that question.

The way we played it was that a contestant had to choose at least one questions from each grade level and from each subject matter in their first 5 questions. Then they could choose 3 additional questions from any grade level and subject matter for a total of 8 questions.

- b. You have first – fifth grade questions in the areas of Science, Social Studies, Geography and Math. You decide how many questions each contestant will need to answer. Each time they answer a questions they earn more money. (the member who earns the most money could receive a gift)
- c. The fifth grader helps the contestant. The contestant has 3 chances to receive "help" from the 5th grader. Print out the save/copy/peek sheet from the script and cross off as the contestant uses the save. You may want to write this on a write board or make copies so that you have a separate one for each contestant.



ARE YOU SMARTER THAN A 5TH GRADER

M-Event was created to take the frustration out of planning an M-Event.

Includes the following:

- How to Run a Are You Smarter than a 5th Grader M-event
- Sample agenda and script for m-event
- Questions/answers for the questions, forms needed to run the game
- Recruitment steps
- Sample telephone scripts
- Sample press release
- Sample Invitation to JOIN
- Comfortable answers to challenging questions
- Invitation
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