# Know your formats

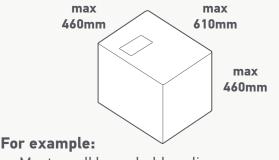
Prices for 1st Class & 2nd Class mail are the same no matter where you're sending mail to in the UK. The amount you pay depends simply on the size and weight of the item you're sending.

Here are the formats we use to work out the postage. Each format has its own size and weight limits. The illustrations below will help you work out which format your item is.



### For example:

- Most books
- Most items of clothing
- Most toys and gifts
- Most footwear



- Most small household appliances
- Larger footwear
- Larger items of clothing

### Want to know more?

### **Exceptions apply**

Machine-readable Large Letter; maximum dimensions are 345mm x 245mm x 10mm.

160mm

Roll or cylinder shaped parcels larger than these sizes can be posted as Medium Parcels up to and including 90cm in length and up to and including 104cm (length plus twice the diameter).

For more information about how to present your mail, please visit: royalmail.com/size

### **On Account**

**1st Class** – is a fast and efficient next-day delivery service.

The right choice for your business if you:

- need reliable, good-value, next-day delivery including Saturdays
- want the simplicity and convenience of a proven mail service
- want to benefit from the same price anywhere in the UK.

**2nd Class** – is a cost-effective service with delivery within three working days after posting.

The right choice for your business if you:

- don't require urgent delivery
- want to save money on postage
- want the simplicity and convenience of a proven mail service.

These services do not offer any discounts for volume or presentation and are VAT exempt. You can find the terms and conditions for these services in the Royal Mail United Kingdom Post Scheme.

Account prices are shown below.

To find out more go to royalmail.com/1stclass or royalmail.com/2ndclass

	1st Class	2nd Class	1st Class	2nd Class
Weight up to and including	Account BPL	Account BPL	Account UNG	Account UNH
100g	69.2p	45.7p	64.2p	40.7p
100g	£1.041	80.7p	99.1p	75.7p
250g	£1.45	£1.10	£1.40	£1.05
500g	£1.87	£1.411	£1.82	£1.361
750g	£2.60	£1.951	£2.55	£1.901
1kg	£3.58	£2.95	N/A	N/A
2kg	£5.47	£2.95	N/A	N/A
1kg	£5.78	£5.05	N/A	N/A
2kg	£8.92	£5.05	N/A	N/A
5kg	£15.85	£8.79	N/A	N/A
10kg	£21.90	£20.25	N/A	N/A
20kg	£33.40	£28.55	N/A	N/A
	and including     100g     100g     250g     500g     750g     1kg     2kg     1kg     2kg     1kg     1kg  <	Weight up to and includingAccount BPL100g69.2p100g£1.041250g£1.45500g£1.45500g£1.87750g£2.601kg£3.582kg£5.471kg£5.782kg£1.855kg£15.8510kg£21.90	Weight up to and includingAccount BPLAccount BPL100g69.2p45.7p100g£1.04180.7p250g£1.45£1.10500g£1.87£1.411750g£2.60£1.9511kg£3.58£2.952kg£5.47£2.951kg£5.78£5.052kg£8.92£5.055kg£15.85£8.7910kg£21.90£20.25	Weight up to and includingAccount BPLAccount BPLAccount UNG100g69.2p45.7p64.2p100g£1.04180.7p99.1p250g£1.45£1.10£1.40500g£1.87£1.411£1.82750g£2.60£1.951£2.551kg£3.58£2.95N/A2kg£5.47£2.95N/A1kg£5.78£5.05N/A2kg£8.92£5.05N/A5kg£15.85£8.79N/A10kg£21.90£20.25N/A

### Account

Prices in this table are exempt from VAT.

Adjustment charges for barcode products:

Barcode Not Seen – 5p

Sales Order Undeclared – 64.2p 1st Class post / 40.7p 2nd Class post (Letters) £1.40 1st Class post / £1.05 2nd Class post (Large Letters) For more information please see the Business Mail Rate Card which can be found at **royalmailtechnical.com/pricing\_rate\_cards.cfm** 

### Stamps/Online

**1st Class** – is a quick, efficient delivery service for non-valuable items. We're committed to making your parcels and letters reach their destination the next working day, including Saturdays.

Key features:

- prices start at 76p for mail up to 100g
- great value option to get your post delivered safely and on time
- for parcels up to 20kg in weight parcel prices start from £3.58
- includes compensation cover up to £20.

**2nd Class** – is a great value delivery service for non-valuable items.

Key features:

- prices start at 65p for mail up to 100g
- great value option to get your post delivered safely and on time
- aims to deliver the third working day after posting including Saturdays
- for parcels up to 20kg in weight parcel prices start from £2.95
- includes compensation cover up to £20.

### To find out more go to royalmail.com/1stclass or royalmail.com/2ndclass

		1st Clas	55	2nd Cla	SS
Format	Weight up to and including	Stamp	Online	Stamp	Online
Letter	100g	76p	76p	65p	65p
Large Letter	100g	£1.15	£1.15	88p	88p
	250g	£1.64	£1.64	£1.40	£1.40
	500g	£2.14	£2.14	£1.83	£1.83
	750g	£2.95	£2.95	£2.48	£2.48
Small Parcel	1kg	£3.70	£3.58	£3.10	£2.95
	2kg	£5.57	£5.47	£3.10	£2.95
Medium	1kg	£5.90	£5.78	£5.20	£5.05
Parcel	2kg	£9.02	£8.92	£5.20	£5.05
	5kg	£15.85	£15.85	£8.99	£8.79
	10kg	£21.90	£21.90	£20.25	£20.25
	20kg	£33.40	£33.40	£28.55	£28.55

### Stamps

Prices in this table are exempt from VAT.

### **Franking Services**

1st Class – When you need quick and efficient next day delivery.

Key features:

- perfect if you need reliable next day delivery of your business mail
- send a parcel up to 20kg in weight, parcel prices start from £3.58
- communicate with your customers anywhere in the UK for the same price.

2nd Class – Gives your business great value for money.

Key features:

- aims to deliver in two to three working days
- send a parcel up to 20kg in weight, parcel prices start from £2.95
- perfect for non urgent delivery of your business mail.

To find out more go to royalmail.com/franking, royalmail.com/1stclass or royalmail.com/2ndclass

### Franking and Mailmark Franking

	1st Class	2nd Class	1st Class	2nd Class
Weight up to and including	Mailmark Franking	Mailmark Franking	Franking	Franking
100g	65p	43p	69p	50p
100g	£1.01	77p	£1.08	82p
250g	£1.43	£1.09	£1.49	£1.16
500g	£1.83	£1.43	£1.96	£1.50
750g	£2.56	£1.99	£2.72	£2.09
1kg	£3.58	£2.95	£3.58	£2.95
2kg	£5.47	£2.95	£5.47	£2.95
1kg	£5.78	£5.05	£5.78	£5.05
2kg	£8.92	£5.05	£8.92	£5.05
5kg	£15.85	£8.79	£15.85	£8.79
10kg	£21.90	£20.25	£21.90	£20.25
20kg	£33.40	£28.55	£33.40	£28.55
	and including     100g     100g     250g     500g     750g     1kg     2kg     5kg     10kg	Weight up to and includingMailmark Franking100g65p100g£1.01250g£1.43500g£1.83750g£2.561kg£3.582kg£5.471kg£5.782kg£8.925kg£15.8510kg£21.90	Weight up to and includingMailmark FrankingMailmark franking100g65p43p100g£1.0177p250g£1.43£1.09500g£1.83£1.43500g£2.56£1.991kg£3.58£2.952kg£5.47£2.951kg£5.78£5.052kg£1.585£8.795kg£15.85£8.7910kg£21.90£20.25	Weight up to and includingMailmark prankingFranking100g65p43p69p100g£1.0177p£1.08250g£1.43£1.09£1.49500g£1.83£1.43£1.96500g£2.56£1.99£2.721kg£3.58£2.95£3.582kg£5.47£5.05£5.471kg£5.78£5.05£8.925kg£15.85£8.79£15.8510kg£21.90£2.25£1.90

Prices in this table are exempt from VAT.

For Business Mail Advanced (BMA) posted via Mailmark Franking machines:

Business Mail Advanced 1st Class items should be franked 64.0p and Business Mail Advanced 2nd Class items should be franked 42.0p Items that qualify will be charged the Advanced prices contained in the Business Mail rate card and items which do not qualify will be charged at 63.2p (exc VAT) for 1st Class, and 40.7p (exc VAT) for 2nd Class.

The difference between the sum franked per item and the sum of items qualifying and not qualifying will be credited or debited automatically to your account with your franking machine supplier. You will receive a VAT statement and Franking Account statement monthly. Note all BMA prices are subject to VAT.

For users of Mailmark franking technology, the most up to date and best value franking tariff is always in your Mailmark machine.

### **Pre-Paid envelopes**

Delivery Service	Pre-Paid Envelopes per 100 iter	ms	
Weight up to and including	Size DL size – (110mm x 220mm)	Price	
1st Class up to 100g	100	£85.00	
1st Class up to 100g	100 windows	£85.50	
2nd Class up to 100g	100	£74.00	
2nd Class up to 100g	100 windows	£74.50	
	C5 size – (162mm x 229mm)		
1st Class up to 100g	100	£86.50	
2nd Class up to 100g	100	£75.50	
	C4 size – (228mm x 320mm)		
1st Class up to 100g	100	£121.00	
2nd Class up to 100g	100	£97.00	
Prices in this table are exempt from VAT			

Prices in this table are exempt from VAT.

**Royal Mail Sameday**<sup>®</sup> - is ideal for customers who 'need it now' – available almost anywhere in the UK, 24 hours a day, seven days a week, 365 days a year.

Features include real-time satellite tracking, email delivery confirmation and automatic compensation for loss or damage up to £2,500.

Options include:

Sameday™ On Demand – for one-off urgent deliveries

Sameday<sup>™</sup> Scheduled – for regular or scheduled deliveries

Additional compensation cover available for up to £10,000.

For more information go to **royalmail.com/sameday** or call **03300 885 552** for an instant quote.

**Royal Mail Special Delivery Guaranteed**<sup>®</sup> – is our guaranteed<sup>\*</sup> delivery service either by 9am<sup>\*\*</sup> or by 1pm the next working day (including Saturday for an additional fee).

The right choice for your business if you need:

- a choice of by 1pm or by 9am\* delivery time
- money back guarantee<sup>\*</sup> if your item doesn't arrive on time
- end to end tracking and signature on delivery
- inclusive compensation of up to £750 when purchased via a Royal Mail account
- additional compensation which can be purchased up to £2,500 at the time of posting, ideal for sending urgent or valuable items such as money or jewellery
- guaranteed Saturday delivery (this is available for an additional fee)
- increased compensation for loss or damage. For items where the damage, delay or loss of an item can lead to greater loss than the actual item itself. Consequential Loss cover is available up to £10,000
- your goods only to be delivered to recipients aged 18 or over, via our optional Age Verification service
- delivery to the named recipient upon receipt, via our optional ID Verification service.
- \*On time delivery or your money back. Conditions apply: **royalmail.com/specialdelivery**

\*\*We guarantee delivery by 9am to more than 98% of all UK addresses depending on the service selected. By 9am delivery is subject to recipient availability. Conditions apply: **royalmail.com/specialdelivery** 

To find out more go to: royalmail.com/specialdelivery

### Royal Mail Special Delivery Guaranteed by 1pm®\*

	Franking/Mailmark Franking					
	C	ompensation for loss or damage				
Weight up to and including	Up to £500	Up to £1,000	Up to £2,500			
100g	£6.45	£7.45	£9.45			
500g	£7.10	£8.10	£10.10			
1kg	£8.35	£9.35	£11.35			
2kg	£10.40	£11.40	£13.40			
10kg	£26.60	£27.60	£29.60			
20kg	N/A	N/A	N/A			

Prices in this table are exempt from VAT.

\*On time delivery or your money back. Conditions apply: royalmail.com/specialdelivery

### Royal Mail Special Delivery Guaranteed by 1pm®\* – On Account

	Royal Mail Special Delivery Guaranteed by 1pm®					
	Сог	mpensation for loss or damag	e			
Weight up to     Up to     Up to     Up to       and including     £750     £1,000     £2,500						
100g	£5.80	£6.80	£8.80			
500g	£6.15	£7.15	£9.15			
1kg	£7.25	£8.25	£10.25			
2kg	£8.90	£9.90	£11.90			
10kg	£23.35	£24.35	£26.35			

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution. \*On time delivery or your money back. Conditions apply: **royalmail.com/specialdelivery** 

Royal Mail Special Delivery Guaranteed by 1pm® with Saturday Guarantee\*

Franking/Mailmark Franking <sup>+</sup>						
	Compensation for loss or damage					
Weight up to and including	Up to £500	Up to £1,000	Up to £2,500			
100g	£10.74	£11.94	£14.34			
500g	£11.52	£12.72	£15.12			
1kg	£13.02	£14.22	£16.62			
2kg	£15.48	£16.68	£19.08			
10kg	£34.92	£36.12	£38.52			
20kg	N/A	N/A	N/A			

Prices in this table include VAT at 20%.

\*On time delivery or your money back. Conditions apply: **royalmail.com/specialdelivery** 

\*\*Available in Post Office® branches only.

 $\label{eq:alpha} \ensuremath{\mathsf{+}} A \text{vailable on Smart or Mailmark franking machines} - not standard franking machines.$ 

#### Special Delivery Guaranteed by 1pm® with Consequential loss

You can pay an additional amount to cover any consequential loss to you or your business in the unlikely event of the late or non arrival of your item.

To find out more go to: **royalmail.com/specialdelivery** for more information.

### Royal Mail Special Delivery Guaranteed by 1pm® with Saturday Guarantee - On Account

Royal Mail Special Delivery Guaranteed by 1pm®					
		Compensation for loss or damage			
Weight up to and including	Up to £750	Up to £1,000	Up to £2,500		
100g	£8.30	£9.30	£11.30		
500g	£8.65	£9.65	£11.65		
1kg	£9.75	£10.75	£12.75		
2kg	£11.40	£12.40	£14.40		
10kg	£25.85	£26.85	£28.85		

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution.

### Royal Mail Special Delivery Guaranteed by 9am®\*

Franking/Mailmark Franking <sup>+</sup>					
		Compensation for loss or damage			
Weight up to and including	Up to £50	Up to £1,000	Up to £2,500		
100g	£18.85	£21.05	£24.55		
500g	£21.23	£23.43	£26.93		
1kg	£23.02	£25.22	£28.72		
2kg	£27.58	£29.78	£33.28		

Prices in this table include VAT at 20%.

\*On time delivery or your money back. Conditions apply: **royalmail.com/specialdelivery** 

\*\*Available in Post Office® branches only.

†Available on Smart or Mailmark franking machines – not standard franking machines.

	Royal Ma	ail Special Delivery Guarantee	ed by 9am®	
	(	Compensation for loss or dama	age	
Weight up to and including	Up to £750	Up to £1,000	Up to £2,500	
100g	£14.25	£16.08	£19.00	
500g	£15.75	£17.58	£20.50	
1kg	£17.10	£18.93	£21.85	
2kg	£20.82	£22.65	£25.57	

### Royal Mail Special Delivery Guaranteed by 9am®\* - On Account

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution.

### Royal Mail Special Delivery Guaranteed by 9am® with Saturday Guarantee\*

	Franking	/Mailmark Franking <sup>†</sup>	
	Compensat	ion for loss or damage	
Weight up to and including	Up to £50	Up to £1,000	Up to £2,500
100g	£21.85	£24.05	£27.55
500g	£24.23	£26.43	£29.93
1kg	£26.02	£28.22	£31.72
2kg	£30.58	£32.78	£36.28

Prices in this table include VAT at 20%.

\*On time delivery or your money back – restrictions apply.

\*\*Available in Post Office® branches only.

†Available on Smart or Mailmark franking machines – not standard franking machines.

### Royal Mail Special Delivery Guaranteed by 9am with Saturday Guarantee - On Account

Royal Mail Special Delivery Guaranteed by 9am with Saturday Guarantee					
	C	compensation for loss or dama	ige		
Weight up to and including	Up to £750	Up to £1,000	Up to £2,500		
100g	£16.75	£18.58	£21.50		
500g	£18.25	£20.08	£23.00		
1kg	£19.60	£21.43	£24.35		
2kg	£23.32	£25.15	£28.07		

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution.

### Royal Mail Special Delivery Guaranteed by 9am® with Consequential loss

You can pay an additional amount to cover any consequential loss to you or your business in the unlikely event of the late or non-arrival of your item.

### Royal Mail Special Delivery Guaranteed by 9am® Pre-Paid Envelopes

Size	Price
5 x C4 9am envelopes (up to 500g)	£114.45

The price in this table includes VAT at 20%.

### Royal Mail Special Delivery Guaranteed by 1pm® Pre-Paid Envelopes

Size	Price
5 x C5 Special Delivery Guaranteed by 1pm envelopes (up to 500g)	£37.50
5 x C4 Special Delivery Guaranteed by 1pm envelopes (up to 500g)	£37.50
5 x C3 Special Delivery Guaranteed by 1pm envelopes (up to 1kg)	£44.00
5 x Special Delivery Guaranteed by 1pm light goods packs (up to 2kg)	£55.00

Prices in this table are exempt from VAT.

**Royal Mail Tracked 24<sup>®</sup> and Royal Mail Tracked 48<sup>®</sup>** – an account service that means you know where your goods are, from despatch to their safe arrival into your customers' hands.

The right choice for your business if you:

- want more control for you and your customers
- want a choice of delivery speed Royal Mail Tracked 24®\* or Royal Mail Tracked 48®\*
- require the ability to choose signature and non-signature options
- would like your customers to receive SMS / email notifications from us keeping them informed of progress
- would like your customers to receive a predicted day of delivery and estimated delivery window starting from just 2 hours
- want inclusive compensation up to £100
- would benefit from management information reports
- would like to know where your goods are from despatch to arrival
- want your goods only to be delivered to recipients aged 18 or over, via our optional Age Verification service.

\*For Royal Mail Tracked 24<sup>®</sup> we aim to deliver the next working day and for Royal Mail Tracked 48<sup>®</sup> we aim to deliver the majority of your items within 2 working days.

To find out more or get a quote go to royalmail.com/tracked

**Royal Mail 24<sup>®</sup> and Royal Mail 48<sup>®</sup>** – an account service for those who send more than 1,000 Parcels and/or Large Letters per site per annum.

The right choice for your business if you:

- want a choice of delivery speed Royal Mail 24®\* or Royal Mail 48®\*
- want to earn savings for the volume of items you send
- are barcode ready and want online delivery confirmation which allows you to confirm online if the item has arrived.

\*For Royal Mail 24<sup>®</sup> we aim to deliver the next working day and for Royal Mail 48<sup>®</sup> we aim to deliver the majority of your items within 2 working days.

#### Large Letter

		Royal Mail 24®	Royal Mail 48®	Royal Mail 24® (Non-barcoded - product codes SU1 and SU2)
Format	Weight up to and including	Price	Price	Price
Large Letter	100g	95p	75p	97p
	250g	£1.35	£1.04	£1.37
	500g	£1.47	£1.19	£1.49
	750g	£1.94	£1.57	£1.96

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution.

### Parcel

		Royal Mail 24®	Royal Mail 48®	<b>Royal Mail 24®</b> (Non-barcoded – product codes SU1 and SU2)	<b>Royal Mail 48®</b> (Non-barcoded – product codes SU1 and SU2)
Format	Weight up to and including	Price	Price	Price	Price
Parcel	1kg	£2.93	£2.32	£3.08	£2.47
	1.25kg	£3.12	£2.61	£3.27	£2.76
	1.5kg	£3.29	£2.61	£3.44	£2.76
	1.75kg	£3.45	£2.61	£3.60	£2.76
	2kg	£3.72	£2.61	£3.87	£2.76

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution.

To see parcel prices above 2kg for Royal Mail 24<sup>®</sup> go to **royalmail.com/business-parcel-prices** 

Royal Mail 24<sup>®</sup> items have a maximum weight limit of 20kg. Royal Mail 48<sup>®</sup> items have a maximum weight limit of 2kg.

**Royal Mail 24<sup>®</sup> and Royal Mail 48<sup>®</sup> with sorting options** – an account service offering discounts if you post over 250 items per day and are willing to sort your items in line with our instructions.

		Royal Mail 24®	Royal Mail 48®
Format	Weight	Price	Price
Large Letter	0–100g	92p	73p
	101–250g	£1.31	£1.01
	251–500g	£1.43	£1.15
	501–750g	£1.88	£1.52

### If you are willing to sort your Large Letters:

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution.

#### If you are willing to sort your parcels:

		Royal Mail 24®	Royal Mail 48®
Format	Weight	Price	Price
Parcel	0–1000g	£2.87	£2.27
	1001–1250g	£3.06	£2.56
	1251–1500g	£3.22	£2.56
	1501–1750g	£3.38	£2.56
	1751–2000g	£3.65	£2.56

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution.

Royal Mail 24<sup>®</sup> items have a maximum weight limit of 20kg. Royal Mail 48<sup>®</sup> items have a maximum weight limit of 2kg.

### **1st and 2nd Class Account Mail (Parcels)** – service for infrequent senders.

The right choice for your business if you:

- do not frequently send parcels (less than 1,000 per site per annum)
- require a UK wide delivery service
- want a choice of delivery service 1st Class and 2nd Class.

To find out more go to **royalmail.com/business-parcel-prices** 

### 1st and 2nd Class Account Mail

		1st Class	2nd Class
Format	Weight up to and including	Price	Price
Parcel	1kg	£3.85	£3.20
	2kg	£6.00	N/A
	5kg	£17.45	N/A
	10kg	£24.10	N/A
	20kg	£36.75	N/A

Prices in this table exclude VAT, which is charged at the standard rate, add-ons, additional fees and surcharges where applicable. These prices may be reviewed for individual customers to take into account average item size, collection location and destination distribution.

Please note items heavier than 1000g cannot be sent 2nd Class.

**Royal Mail Signed For**<sup>®</sup> – provides extra reassurance with proof of delivery with signature.

The right choice for your business if you:

- would like proof of delivery and signature from recipient
- would like compensation cover up to £50.

### Royal Mail Signed For®

1st Class					
Weight up to and including	Franking	Mailmark Franking	Account		
100g	£1.99	£1.95	£1.99		
100g	£2.38	£2.31	£2.34		
250g	£2.79	£2.73	£2.75		
500g	£3.26	£3.13	£3.17		
750g	£4.02	£3.86	£3.90		
1kg	£4.58	£4.58	£4.58		
2kg	£6.47	£6.47	£6.47		
1kg	£6.78	£6.78	£6.78		
2kg	£9.92	£9.92	£9.92		
5kg	£16.85	£16.85	£16.85		
10kg	£22.90	£22.90	£22.90		
20kg	£34.40	£34.40	£34.40		
	and including     100g     100g     250g     500g     750g     1kg     2kg     5kg     10kg	Weight up to and includingFranking100g£1.99100g£2.38250g£2.79500g£3.26750g£4.021kg£4.582kg£6.471kg£6.782kg£9.925kg£16.8510kg£2.90	Weight up to and includingFrankingMailmark Franking100g£1.99£1.95100g£2.38£2.31250g£2.79£2.73500g£3.26£3.13750g£4.02£3.861kg£4.58£4.582kg£6.47£6.471kg£6.78£6.782kg£9.92£9.925kg£16.85£16.8510kg£2.90£2.90		

Prices in this table are exempt from VAT.

2nd Class					
Format	Weight up to and including	Franking	Mailmark Franking	Account	
Letter	100g	£1.80	£1.73	£1.76	
Large Letter	100g	£2.12	£2.07	£2.11	
	250g	£2.46	£2.39	£2.40	
	500g	£2.80	£2.73	£2.71	
	750g	£3.39	£3.29	£3.25	
Small Parcel	1kg	£3.95	£3.95	£3.95	
	2kg	£3.95	£3.95	£3.95	
Medium Parcel	1kg	£6.05	£6.05	£6.05	
	2kg	£6.05	£6.05	£6.05	
	5kg	£9.79	£9.79	£9.79	
	10kg	£21.25	£21.25	£21.25	
	20kg	£29.55	£29.55	£29.55	

Prices in this table are exempt from VAT.

### To find out more go to **royalmail.com/signedfor**

### Royal Mail Special Delivery Guaranteed Returns® – is the safest way to encourage your

customers to respond.

The right choice for your business if you:

- need a service that allows your customers to return valuable or urgent items to you and at no extra cost to them
- want the security and speed of Royal Mail Special Delivery Guaranteed by 1pm®
- need inclusive compensation of up to £750 for items being returned to you
- want to be able to track the progress of the item online.

To find out more go to royalmail.com/special-delivery-guaranteed-returns

**Royal Mail Tracked Returns**<sup>®</sup> – allows you to offer your customers free returns, and build better relationships.

The right choice for your business if you:

- want to track return items so you can manage your stock better and send refunds to your customers more quickly
- want your customers to print their own returns labels via our returns portal, offering them extra convenience and you the ability to stay in control
- receive more than 1,000 items per year from customers, sent to a single address within the UK.
- need the flexibility of offering your customers a 24\* or 48\* service.

\*For Royal Mail Tracked Returns® 24 we aim to deliver the next working day and for Royal Mail Tracked Returns® 48 we aim to deliver the majority of your items within 2 working days.

#### To find out more go to royalmail.com/trackedreturns

### Parcelforce Worldwide - non account tariff

**i** For parcels over 2kg and/or larger than a Medium Parcel size (shown on page 4) – please contact Parcelforce Worldwide, who offer a range of cost effective delivery options. Maximum size limit applies. Visit **parcelforce.com** or call **03448 00 44 66**.

Weight up to and including	express48	express <b>24</b>	express <b>sunday</b> **	express <b>AM</b>	express10	express <b>9</b>	express48 <sup>large***</sup>
2kg	£12.12	£16.68	£25.80	£19.74	£29.82	£39.90	£30.30
5kg	£13.14	£17.70	£26.76	£20.70	£30.84	£40.92	£31.32
10kg	£16.62	£21.12	£30.24	£24.18	£34.26	£44.34	£34.74
15kg	£23.40	£27.96	£37.02	£30.96	£41.04	£51.18	£41.88
20kg	£28.80	£33.36	£42.48	£36.42	£46.44	£56.58	£46.98
25kg	£40.08	£44.58	£53.70	£47.64	£57.72	£67.80	£58.26
30kg	£44.22	£48.78	£57.90	£51.84	£61.92	£72.00	£62.40
Inclusive compensation	£1.56	£1.56	£1.56	£1.56	£1.56	£1.56	£1.56

### A range of Guaranteed<sup>\*</sup> UK express timed services.

Prices in this table include VAT at 20%.

\*Guarantee definition: A refund of the whole or a proportionate part of the consignment charges in the event of late delivery in line with our UK or International Conditions of Carriage for Retail Services. Delivery time begins from date of collection.

If you send more than 2 parcels a week in the UK, or more than a couple of parcels a month overseas, you could be better off with a Parcelforce Worldwide Account.

See parcelforce.com/business-parcels for more details.

\*\*Only available through the Post Office®.

\*\*\*Express48large is only available in certain Post Office® Branches. Please contact your local branch for specific availability.

### Save 15% every time<sup>†</sup> you send parcel with Parcelforce Worldwide through joining Rewards4U. To find out more and to join Rewards4U visit parcelforce.com/rewards4u

<sup>†</sup>Excludes globalvalue and globleconomy

**Surcharges** – may apply to any of our parcels services. Please visit **royalmail.com/surcharges** for the latest information.

**Local Collect**<sup>®</sup> – gives your customers the choice to have their parcels sent to their local Post Office branch or Royal Mail Customer Service Point for collection.

With the convenience of over 10,000 participating Post Office<sup>®</sup> branches, and 1,200 Royal Mail Customer Service Points/Delivery Offices nationwide.

To find out more go to royalmail.com/business/parcels/delivery-options

Service	Price per item
Tracked Services: Royal Mail Tracked 24 <sup>®</sup> , Royal Mail Tracked 48 <sup>®</sup> and Special Delivery Guaranteed <sup>®</sup>	FREE
Untracked Services	£0.55

The price in this table excludes VAT, which is charged at the standard rate.

### International Tracked & Signed – provides full end to end tracking, a signature on delivery and

online delivery confirmation.

The right choice for your business if you:

- want full tracking in the UK and overseas
- need a signature taken on delivery with online delivery confirmation
- would like compensation included for loss or damage, with the option of compensation up to £250.

#### Letters

	Europe	World Zones 1 & 2	World Zone 3
Weight up to and including	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account
10g	£6.30	£6.30	£6.30
20g	£6.30	£6.67	£6.67
100g	£6.77	£7.56	£7.56

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £50. For compensation of up to £250 add £2.50 to the prices in this table.

### Large Letters

	Europe	World Zone 1	World Zone 2	World Zone 3
Weight up to	Franking/Mailmark	Franking/Mailmark	Franking/Mailmark	Franking/Mailmark
and including	Franking/Account	Franking/Account	Franking/Account	Franking/Account
100g	£8.32	£8.96	£9.17	£8.96
250g	£8.75	£9.81	£10.12	£9.81
500g	£9.06	£11.18	£11.55	£11.18
750g	£9.38	£12.35	£12.83	£12.35

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £50. Large Letters up to 750g, dimensions no greater than 353mm x 250mm x 25mm. For compensation of up to £250 add £2.50 to the prices in this table.

### **Small Parcels and Printed Papers**

	Europe	World Zone 1	World Zone 2	World Zone 3
Weight up to and including	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account
100g	£9.59	£10.38	£10.68	£12.58
250g	£9.64	£11.01	£11.41	£14.04
500g	£11.23	£14.23	£14.80	£18.38
750g	£12.20	£16.02	£16.66	£20.83
1kg	£12.96	£18.02	£18.71	£24.18
1.25kg	£13.27	£19.41	£20.22	£27.23
1.5kg	£13.88	£20.11	£21.50	£29.78
1.75kg	£14.05	£20.19	£21.87	£30.85
2kg	£14.17	£20.38	£22.31	£32.31
Printed Papers <sup>*</sup> or	าไy			
Each additional 250g or part thereof up to 5kg add	£1.16	£1.58	£1.79	£2.38

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £50. For compensation of up to £250 add £2.50 to the prices in this table.

\*Only books up to 5kg can be sent to the Republic of Ireland. Maximum weight for printed papers is 2kg to Canada and Cambodia. For specifications and further information regarding what can be sent visit **royalmail.com/international** 

**International Tracked** – full end to end tracking with online confirmation of delivery.

The right choice for your business if you:

- want priority handling both in the UK and overseas
- need to track your item and get online confirmation of delivery
- would like compensation included for loss or damage, with the option of compensation up to £250.

### Letters

	EU Letters
Weight up to and including	Franking/Mailmark Franking/Account
10g	£7.56
20g	£7.56
100g	£8.12

Prices include VAT at the standard rate of 20%. Includes compensation up to £50. For compensation of up to £250 add £3.00 to the prices in this table.

	Non EU	World Zones 1 & 2	World Zone 3
Weight up to and including	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account
10g	£6.30	£6.30	£6.30
20g	£6.30	£6.67	£6.67
100g	£6.77	£7.56	£7.56

Prices are Zero Rated for VAT. Includes compensation up to £50. For compensation of up to £250 add £2.50 to the prices in this table.

### Large Letters

	EU Large Letters
Weight up to and including	Franking/Mailmark Franking/Account
100g	£9.98
250g	£10.50
500g	£10.87
750g	£11.26

Prices include VAT at the standard rate of 20%. Includes compensation up to  $\pm$ 50. For compensation of up to  $\pm$ 250 add  $\pm$ 3.00 to the prices in this table. Large Letters up to 750g, dimensions no greater than 353mm x 250mm x 25mm.

	Non EU	World Zone 1	World Zone 2	World Zone 3
Weight up to and including		Franking/Mailmark Franking/Account		
100g	£8.32	£8.96	£9.17	£8.96
250g	£8.75	£9.81	£10.12	£9.81
500g	£9.06	£11.18	£11.55	£11.18
750g	£9.38	£12.35	£12.83	£12.35

Prices are Zero Rated for VAT. Includes compensation up to £50.

For compensation of up to £250 add £2.50 to the prices in this table.

Large Letters up to 750g, dimensions no greater than 353mm x 250mm x 25mm.

For specifications and further information regarding what can be sent visit royalmail.com/international

### **International Tracked**

**Small Parcels and Printed Papers** 

	EU Parcels
Weight up to and including	Franking/Mailmark Franking/Account
100g	£11.51
250g	£11.57
500g	£13.48
750g	£14.64
1kg	£15.55
1.25kg	£15.92
1.5kg	£16.66
1.75kg	£16.86
2kg	£17.00
Printed Papers <sup>*</sup> only	
Each additional 250g or part thereof up to 5kg add	£1.39

Prices include VAT at the standard rate of 20%. Includes compensation up to £50.

For compensation of up to £250 add £3.00 to the prices in this table.

\*Only books up to 5kg can be sent to the Republic of Ireland. Maximum weight for printed papers is 2kg to Canada and Cambodia.

For specifications and further information regarding what can be sent visit **royalmail.com/international** 

At the time of going to print we have provided information about mail to the EU based on the Government's current VAT and customs rules. These rules may be subject to change. Please keep up to date at **royalmail.com/prices2020** 

	Non EU	World Zone 1	World Zone 2	World Zone 3
Weight up to and including	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account		Franking/Mailmark Franking/Account
100g	£9.59	£10.38	£10.68	£10.73
250g	£9.64	£11.01	£11.41	£12.04
500g	£11.23	£14.23	£14.80	£16.38
750g	£12.20	£16.02	£16.66	£18.83
1kg	£12.96	£18.02	£18.71	£22.18
1.25kg	£13.27	£19.41	£20.22	£25.23
1.5kg	£13.88	£20.11	£21.50	£27.78
1.75kg	£14.05	£20.19	£21.87	£28.85
2kg	£14.17	£20.38	£22.31	£30.31
Printed Papers <sup>*</sup> or	าไy			
Each additional 250g or part thereof up to	£1.16	£1.58	£1.79	£2.38

#### 5kg add

Prices are Zero Rated for VAT. Includes compensation up to £50.

For compensation of up to £250 add £2.50 to the prices in this table.

\*Only books up to 5kg can be sent to the Republic of Ireland. Maximum weight for printed papers is 2kg to Canada and Cambodia.

For specifications and further information regarding what can be sent visit royalmail.com/international

**International Signed** – provides the reassurance of a signature taken on delivery.

The right choice for your business if you:

- want tracking in the UK and a signature on delivery
- would like compensation included for loss or damage, with the option of compensation up to £250.

### Letters

	Europe	World Zones 1 & 2	World Zone 3
Weight up to and including	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account
10g	£6.30	£6.30	N/A
20g	£6.30	£6.67	N/A
100g	£6.77	£7.56	N/A

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £50. For compensation of up to £250 add £2.50 to the prices in this table.

### Large Letters

	Europe	World Zone 1	World Zone 2	World Zone 3
Weight up to and including	•	Franking/Mailmark Franking/Account	-	•
100g	£8.32	£8.96	£9.17	N/A
250g	£8.75	£9.81	£10.12	N/A
500g	£9.06	£11.18	£11.55	N/A
750g	£9.38	£12.35	£12.83	N/A

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £50. For compensation of up to £250 add £2.50 to the prices in this table.

Large Letters up to 750g, dimensions no greater than 353mm x 250mm x 25mm.

### **Small Parcels and Printed Papers**

	Europe	World Zone 1	World Zone 2	World Zone 3
Weight up to and including	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account
100g	£9.59	£10.38	£10.68	N/A
250g	£9.64	£11.01	£11.41	N/A
500g	£11.23	£14.23	£14.80	N/A
750g	£12.20	£16.02	£16.66	N/A
1kg	£12.96	£18.02	£18.71	N/A
1.25kg	£13.27	£19.41	£20.22	N/A
1.5kg	£13.88	£20.11	£21.50	N/A
1.75kg	£14.05	£20.19	£21.87	N/A
2kg	£14.17	£20.38	£22.31	N/A
Printed Papers* of	only			
Each additional 250g or part thereof up to 5kg add	£1.16	£1.58	£1.79	N/A

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £50. For compensation of up to £250 add £2.50 to the prices in this table.

\*Only books up to 5kg can be sent to the Republic of Ireland. Maximum weight for printed papers is 2kg to Canada and Cambodia. For specifications and further information regarding what can be sent visit **royalmail.com/international** 

**International Standard** – is a reliable, cost-effective way to send items abroad.

The right choice for your business if you:

- need to get your item delivered to anybody, almost anywhere in the world
- want to send postcards or letters, small parcels or printed papers
- want free returns if mail is undelivered.

#### Letters

	Europe	World Zones 1 & 2	World Zone 3
Weight up to and including	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account
10g	£1.31	£1.31	£1.31
20g	£1.31	£1.52	£1.52
100g	£1.58	£2.31	£2.31

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £20.

#### Large Letters

	Europe	World Zone 1	World Zone 2	World Zone 3
Weight up to and including			Franking/Mailmark Franking/Account	
100g	£2.81	£3.45	£3.60	£3.45
250g	£4.08	£5.04	£5.35	£5.04
500g	£4.66	£6.89	£7.31	£6.89
750g	£5.57	£8.85	£9.43	£8.85

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £20. Large Letters up to 750g, dimensions no greater than 353mm x 250mm x 25mm.

#### **Small Parcels and Printed Papers**

	Europe	World Zone 1	World Zone 2	World Zone 3
Weight up to and including	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account	Franking/Mailmark Franking/Account
100g	£4.82	£5.53	£5.97	£8.11
250g	£5.07	£6.35	£6.91	£9.56
500g	£6.92	£9.72	£10.50	£14.84
750g	£8.09	£11.87	£12.65	£17.37
1kg	£9.05	£14.02	£14.81	£20.71
1.25kg	£9.80	£15.75	£16.80	£23.73
1.5kg	£10.71	£17.29	£18.67	£26.26
1.75kg	£11.33	£17.59	£19.16	£27.36
2kg	£11.64	£18.32	£20.16	£28.81
Printed Papers <sup>*</sup> o	nly			
Each additional 250g or part thereof up to 5kg add	£1.10	£1.68	£1.89	£2.38

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £20. \*Only books up to 5kg can be sent to the Republic of Ireland. Maximum weight for printed papers is 2kg to Canada and Cambodia.

For specifications and further information regarding what can be sent visit **royalmail.com/international** 

**International Economy** – ideal for sending heavier items when economy is more important than speed.

The right choice for your business if you:

- need an economical alternative to International Standard for heavier items
- don't need your items to arrive in a hurry.

To find out more go to royalmail.com/international

#### Letters

Weight up to and including	Price
10g	£1.26
20g	£1.26
100g	£1.58

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £20. Letters to Europe must be sent by International Standard.

### Large Letters

Weight up to and including	Price
100g	£2.92
250g	£4.19
500g	£4.82
750g	£5.78

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £20. Large Letters up to 750g, dimensions no greater than 353mm x 250mm x 25mm.

### **Small Parcels and Printed Papers**

Weight up to and including	Price
100g	£4.57
250g	£4.89
500g	£7.04
750g	£8.22
1kg	£9.51
1.25kg	£10.53
1.5kg	£11.66
1.75kg	£12.52
2kg	£12.95
Printed Papers <sup>*</sup> only	
Each additional 250g or part thereof up to 5kg add	£1.21

Prices are exempt from VAT for EU destinations and Zero Rated for all other destinations. Includes compensation up to £20. \*Only books up to 5kg can be sent to the Republic of Ireland. Maximum weight for printed papers is 2kg to Canada and Cambodia. For specifications and further information regarding what can be sent visit **royalmail.com/international** 

### **Business Tracked and Signed** – provides full end to end tracking and a signature taken on delivery.

The right choice for your business if you:

- want full tracking in the UK and overseas
- need a signature taken on delivery with online delivery confirmation
- would like compensation included for loss or damage, with the option of compensation up to £300.

**Business Tracked** – combines full end to end tracking with online confirmation of delivery.

The right choice for your business if you:

- want priority handling both in the UK and overseas
- need to track your item and get online confirmation of delivery
- would like compensation included for loss or damage, with the option of compensation up to £300.

**Business Signed** – provides the reassurance of a signature taken on delivery.

The right choice for your business if you:

- want tracking in the UK and a signature on delivery
- would like compensation included for loss or damage, with the option of compensation up to £250.

Please note International Business Contract services have different dimensions for Large Letter format – please refer to user guides.

For specifications and further information visit royalmail.com/business/international/services

### Letters

Service	Product Code	E	U	ROW Zon (USA)	e A	ROW Zon	e B
		Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
Business Mail Tracked and Signed	MTC	£5.50	£5.55	£5.65	£6.20	£5.65	£6.20
Business Mail Tracked and Signed with extra compensation	MTD	£7.90	£5.55	£8.05	£6.20	£8.05	£6.20
Business Mail Tracked	MTI	£5.15	£5.55	£5.55	£6.20	£5.55	£6.20
Business Mail Tracked with extra compensation	MTJ	£7.55	£5.55	£7.95	£6.20	£7.95	£6.20
<b>Business Mail Signed</b>	MTM	£5.25	£5.55	N/A	N/A	£5.45	£6.20
Business Mail Signed with extra compensation	MTN	£7.65	£5.55	N/A	N/A	£7.85	£6.20

We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates please visit 'Temporary Air Carrier Supplement Prices' on **royalmail.com/prices2020** 

Prices exclude surcharge and VAT. For surcharge level visit **royalmail.com/surcharges** 

VAT is payable at standard rate for EU destinations and Zero Rated for Rest of World destinations.

Large Letters

Service	Product Code	E	U	ROW Zon (USA)	e A	ROW Zon	e B
		Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
Business Mail Tracked and Signed	MTC	£6.30	£3.90	£6.45	£6.15	£6.45	£6.15
Business Mail Tracked and Signed with extra compensation	MTD	£8.70	£3.90	£8.85	£6.15	£8.85	£6.15
Business Mail Tracked	MTI	£5.70	£3.90	£6.15	£6.15	£6.15	£6.15
Business Mail Tracked with extra compensation	MTJ	£8.10	£3.90	£8.55	£6.15	£8.55	£6.15
<b>Business Mail Signed</b>	MTM	£5.90	£3.90	N/A	N/A	£6.05	£6.15
Business Mail Signed with extra compensation	MTN	£8.30	£3.90	N/A	N/A	£8.45	£6.15

We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates please visit 'Temporary Air Carrier Supplement

charged on the price per kilo for affected countries. To view the latest supplemental rates please visit 'Temporary Air Carrier Supp Prices' on **royalmail.com/prices2020** 

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and Zero Rated for Rest of World destinations.

At the time of going to print we have provided information about mail to the EU based on the Government's current VAT and customs rules. These rules may be subject to change. Please keep up to date at **royalmail.com/prices2020** 

### Parcels

Service	Product Code	E	U	ROW Zon (USA)	e A	ROW Zon	e B
		Price per item	Price per kilo	Price per item	Price per kilo	Price per item	Price per kilo
Business Parcels Tracked and Signed	MTA	£6.80	£3.70	£9.90	£5.50	£6.95	£6.05
Business Parcels Tracked and Signed with extra compensation	MTB	£9.20	£3.70	£12.30	£5.50	£9.35	£6.05
Business Parcels Tracked	MP1	£5.90	£3.70	£7.90	£5.50	£6.40	£6.05
Business Parcels Tracked with extra compensation	MP4	£8.30	£3.70	£10.30	£5.50	£8.80	£6.05
<b>Business Parcels Signed</b>	MP5	£6.15	£3.70	N/A	N/A	£6.30	£6.05
Business Parcels Signed with extra compensation	MP6	£8.55	£3.70	N/A	N/A	£8.70	£6.05

We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates please visit 'Temporary Air Carrier Supplement Prices' on **royalmail.com/prices2020** 

Prices exclude surcharge and VAT. For surcharge level visit royalmail.com/surcharges

VAT is payable at standard rate for EU destinations and Zero Rated for Rest of World destinations.

### **Business Mail and Business Parcels** – value for money, untracked services.

The right choice for your business if you:

• have statements, invoices, direct mail and general business correspondence to send overseas or

• are sending low value goods abroad.

Pricing for our country billed services (Country Sort and Parcels Zero Sort) can be found in the relevant Business Mail or Business Parcels ratecard at **royalmail.com/prices2020** 

For further information on our mail services please visit **royalmail.com/internationalbusinessmail** and for parcels visit **royalmail.com/business/international/services** 

### **Business Mail Mixed**

#### Priority

Delivery aims <sup>†</sup> Europe 3-5 days Rest of World 6-7 days							
Service	Countries	Product Code	Price per item	Price per kilo	Add-ons**		
Zero Sort Premium	All countries	ZC1	£1.455	£10.305	Yes		
Zero Sort Base Rate	All countries	WW1	£1.335	£10.305	No		
Zero Sort Machineable	All countries	WW4	£1.270	£10.305	No		
Zama Cant	EU*	OZ1	£0.970	£7.460	No		
Zone Sort Base Rate	ROW Zone A (USA)	0Z1	£1.335	£10.305	No		
Dase Nate	ROW Zone B	0Z1	£1.025	£7.925	No		
	EU*	OZ4	£0.920	£7.460	No		
Zone Sort Machineable	ROW Zone A (USA)	OZ4	£1.270	£10.305	No		
Macilleable	ROW Zone B	OZ4	£0.975	£7.925	No		

### Economy

Delivery aims <sup>†</sup> Europe 10-15 days Rest of World 6-12 weeks					
Service	Countries	Product Code	Price per item	Price per kilo	
Zero Sort Base Rate	All countries	WW3	£1.270	£8.840	
Zero Sort Machineable	All countries	WW6	£1.255	£8.840	
Zama Cant	EU*	0Z3	£0.920	£6.385	
Zone Sort Base Rate	ROW Zone A (USA)	0Z3	£1.270	£8.840	
Dase Nate	ROW Zone B	0Z3	£0.975	£6.800	
7 6 1	EU*	0Z6	£0.910	£6.385	
Zone Sort Machineable	ROW Zone A (USA)	0Z6	£1.255	£8.840	
Macilleaple	ROW Zone B	0Z6	£0.965	£6.800	

We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates please visit 'Temporary Air Carrier Supplement Prices' on **royalmail.com/prices2020** 

<sup>†</sup>All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays.

\* VAT will be charged to EU countries for Zone Sort. Zero Sort will incur VAT on all mail at the standard rate. \*\*All add-on services will incur VAT at the standard rate. At the time of going to print we have provided information about mail to the EU based on the Government's current VAT and customs rules. These rules may be subject to change. Please keep up to date at **royalmail.com/prices2020** 

### **Business Mail Mixed**

#### Zero Sort Premium

Add-on Services**	Price	Price
	Machineable items	Non-machineable items
Indicia application. All or any combination of Printed Postage Impression (PPI) airmail indicator and UK return address.	£0.01 per item	£0.04 per item
Departmental reporting	£50 per annum + £0.01 per item	

\*All add-on services will incur VAT at the standard rate.

### **Business Mail Letters**

### Priority

Delivery aims <sup>†</sup> Europe 3-5 days Rest of World 6-7 days					
Service	Countries	Product Code	Price per item	Price per kilo	
Zero Sort Base Rate	All countries	WP1	£0.630	£6.550	
Zero Sort Machineable	All countries	WP4	£0.610	£6.550	
Zama Cant	EU*	IP1	£0.580	£5.795	
Zone Sort Base Rate	ROW Zone A (USA)	IP1	£0.630	£6.550	
Dase Nate	ROW Zone B	IP1	£0.630	£6.550	
7 6 1	EU*	IP4	£0.565	£5.795	
Zone Sort Machineable	ROW Zone A (USA)	IP4	£0.610	£6.550	
Macimeable	ROW Zone B	IP4	£0.610	£6.550	

#### Economy

Delivery aims <sup>†</sup> Europe 10-15 days Rest of World 6-12 weeks				
Service	Countries	Product Code	Price per item	Price per kilo
Zero Sort Base Rate	All countries	WP3	£0.610	£5.500
Zero Sort Machineable	All countries	WP6	£0.590	£5.500
Zana Cant	EU*	IP3	£0.565	£4.825
Zone Sort Base Rate	ROW Zone A (USA)	IP3	£0.610	£5.500
Dase Nate	ROW Zone B	IP3	£0.610	£5.500
Zone Sort Machineable	EU*	IP6	£0.545	£4.825
	ROW Zone A (USA)	IP6	£0.590	£5.500
	ROW Zone B	IP6	£0.590	£5.500

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<sup>†</sup>All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays. \* VAT will be charged to EU countries for Zone Sort. Zero Sort will incur VAT on all mail at the standard rate.

### **Business Mail Large Letters**

**Priority** 

Delivery aims <sup>+</sup> Europe 3-5 days Rest of World 6-7 days				
Service	Countries	Product Code	Price per item	Price per kilo
Zero Sort Base Rate	All countries	WG1	£1.030	£6.940
Zero Sort Machineable	All countries	WG4	£0.990	£6.940
Zana Cant	EU*	IG1	£0.960	£4.530
Zone Sort Base Rate	ROW Zone A (USA)	IG1	£0.995	£6.940
Dase Nate	ROW Zone B	IG1	£0.995	£6.940
Zone Sort Machineable	EU*	IG4	£0.925	£4.530
	ROW Zone A (USA)	IG4	£0.960	£6.940
	ROW Zone B	IG4	£0.960	£6.940

#### Economy

Delivery aims <sup>†</sup> Europe 10-15 days Rest of World 6-12 weeks				
Service	Countries	Product Code	Price per item	Price per kilo
Zero Sort Base Rate	All countries	WG3	£0.900	£6.400
Zero Sort Machineable	All countries	WG6	£0.885	£6.400
Zana Cant	EU*	IG3	£0.820	£4.260
Zone Sort Base Rate	ROW Zone A (USA)	IG3	£0.870	£6.400
Dase Nate	ROW Zone B	IG3	£0.870	£6.400
Zone Sort Machineable	EU*	IG6	£0.805	£4.260
	ROW Zone A (USA)	IG6	£0.845	£6.400
	ROW Zone B	IG6	£0.845	£6.400

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<sup>†</sup>All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays.

\* VAT will be charged to EU countries for Zone Sort. Zero Sort will incur VAT on all mail at the standard rate. VAT is payable at standard rate for Zero Sort and EU Zone destinations and Zero Rated for Rest of World destinations.

At the time of going to print we have provided information about mail to the EU based on the Government's current VAT and customs rules. These rules may be subject to change. Please keep up to date at **royalmail.com/prices2020** 

### **Business Parcels**

#### **Priority**

Delivery aims <sup>†</sup> Europe 3-5 days Rest of World 6-7 days						
Service	e Countries Product Code Price per item Price per kilo					
Zero Sort Base Rate	All countries	WE1	£3.500	£7.600		
Zone Sort Base Rate	EU <sup>*</sup> ROW Zone A (USA)	IE1 IE1	£1.635 £3.500	£4.250 £7.600		
Dase Nate	ROW Zone B	IE1	£1.735	£6.755		

#### Economy

Delivery aims <sup>†</sup> Europe 10-15 days Rest of World 6-12 weeks							
Service	Countries Product Code Price per item Price per kilo						
Zero Sort Base Rate	All countries	WE3	£3.500	£7.165			
7 6 1	EU*	IE3	£1.635	£4.145			
Zone Sort Base Rate	ROW Zone A (USA)	IE3	£3.500	£7.165			
	ROW Zone B	IE3	£1.735	£6.320			

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<sup>†</sup>All delivery aim figures are in working days, except where weeks are stated, and exclude day of posting and Bank Holidays.

\* VAT will be charged to EU countries for Zone Sort. Zero Sort will incur VAT on all mail at the standard rate. VAT is payable at standard rate At the time of going to print we have provided information about mail to the EU based on the Government's current VAT and customs rules. These rules may be subject to change. Please keep up to date at **royalmail.com/prices2020** 

### **Volume Related Discounts**

Daily Volume		Discount
Format		
Letter	0 – 99	0.00%
	100 – 249	1.50%
	249 +	3.00%
Large Letter	0 - 19	0.00%
	20 – 99	1.50%
	99 +	3.00%
Parcels	0 – 19	0.00%
	20 – 99	1.50%
	99 +	3.00%

In order to qualify for a discount based on number of items, items must be of the same service, class and format and be contained on a single sales order.

### International Business Response Service – Business Account

**Business Mail Response and Parcel Returns Services** – services where you only pay for the replies / returns you receive.

The right choice for your business if you:

- want to make it as easy as possible for your customers to respond to you or return parcels
- don't want your customers to have to pay for the full cost of sending the mail item or parcel to you.

The cost of using these services is made up of an annual licence fee, which gives you access to both mail and parcels options, plus the cost of returning the item to you.

For further information on either of the services please visit: **royalmail.com/internationalbusinessmailresponse** or

royalmail.com/internationalbusinessparcelsreturns

#### **Response Licence Fee**

Service	Price per annum
Response Licence Fee	£170

The price in this table excludes VAT, which is charged at the standard rate.

### Mail Response

### Standard

Format	Weight up to and including	Price
Letter	50g	£0.96
Large Letter	50g	£1.16
Large Letter	250g	£2.39

Price Excludes VAT charged at the Standard Rate. In addition to the Response Services Licence fee. Limited availability please see the Business Mail Response Service User guide for more information.

### Local Look

Service	Price per item
Fully Paid – Letter	£2.10
Part Paid – Letter	£1.50

Prices exclude surcharge and VAT. VAT is payable at the standard rate. For surcharge level visit **royalmail.com/surcharges** Please see Response Service User guide for availability. In addition to the Response Services Licence fee.

### **Parcel Returns**

### Standard

Weight up to and including	Price
500g	£6.65
1kg	£8.00
1.5kg	£9.40
2kg	£11.00

We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates please visit 'Temporary Air Carrier Supplement Prices' on **royalmail.com/prices2020** 

Prices exclude surcharge and VAT. VAT is payable at the standard rate. For surcharge level visit **royalmail.com/surcharges** Please see Response Service Userguide for availability. In addition to the Response Services Licence fee.

At the time of going to print we have provided information about mail to the EU based on the Government's current VAT and customs rules. These rules may be subject to change. Please keep up to date at **royalmail.com/prices2020** 

### International Business Response Service – Business Account

### Local Look – Fully Paid

Country	0-500g	501g-1000g	1001g-1500g	1501g-2000g
Belgium <sup>*</sup>	£7.85	£9.00	£10.10	£11.25
Finland*	£8.10	£10.10	£12.20	£12.20
Germany <sup>*</sup>	£9.55	£10.70	N/A	N/A
Ireland, Republic of*	£8.80	£10.00	£12.20	£13.70
The Netherlands*	£14.10	£14.10	£14.10	£14.10
Spain <sup>*</sup>	£9.40	£11.70	£11.80	£12.20
Switzerland	£12.50	£12.50	£12.50	£12.50

We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates please visit 'Temporary Air Carrier Supplement Prices' on **royalmail.com/prices2020** 

\*Prices exclude surcharge and VAT. VAT is payable at standard rate for EU countries and Zero Rated for Rest of World.

For surcharge level visit **royalmail.com/surcharges** 

Please note if receiving more than 2,000 parcels per year from a single destination the following discounts apply to the prices listed above. At the time of going to print we have provided information about mail to the EU based on the Government's current VAT and customs rules. These rules may be subject to change. Please keep up to date at **royalmail.com/prices2020** 

### Local Look – Fully Paid Discount

Country	Discount
Belgium*	10%
Finland <sup>*</sup>	5%
Germany*	15%
Ireland, Republic of*	5%
The Netherlands*	5%
Spain*	10%
Switzerland	5%

\*Prices exclude VAT which will be charged at the standard rate.

### Local Look – Part Paid

Weight up to and including	Price
500g	£5.90
1kg	£7.55
1.5kg	£9.35
2kg	£11.00

We have implemented a new Temporary Air Carrier Supplement to mitigate the increased air carrier costs. This is an additional cost, charged on the price per kilo for affected countries. To view the latest supplemental rates please visit 'Temporary Air Carrier Supplement Prices' on **royalmail.com/prices2020** 

Prices exclude surcharge and VAT. For surcharge level visit **royalmail.com/surcharges** 

VAT is payable at standard rate for EU countries and Zero Rated for Rest of World.

At the time of going to print we have provided information about mail to the EU based on the Government's current VAT and customs rules. These rules may be subject to change. Please keep up to date at **royalmail.com/prices2020** 

# Outbound mail – leaving your premises

### **Business Collections** – have your mail collected to save you time.

The right choice for your business if you:

• need single or regular daily collections from your premises to fit around your needs.

**FREE** – if you buy Royal Mail Tracked on account or spend more than £16,500 per year per site on qualifying Royal Mail services.

For more information go to **royalmail.com/collections** 

Spend per annum on Royal Mail services less than £16,500		
Type of regular collection	Price per annum	
Weekday	£787.00	
Weekday Timed	£1,840.00	
Saturday	£246.00	
Saturday Timed	£492.00	
Additional Floor Fees*	£196.00	
Collection on demand**	Price per collection	
Single	£14.58	

Prices in this table exclude VAT, which is charged at the standard rate.

\*Additional fee for each floor, if the collection is not located on first floor of access.

\*\*All collection times to be mutually agreed with the local collections manager.

# Inbound mail – receiving your items

### **Royal Mail Timed Delivery**<sup>®</sup> – enables you to specify what time of day you want your mail delivered.

The right choice for your business if you:

- need to process mail at a particular time of the day, such as early morning
- want to be totally confident of exactly when mail will be delivered
- are located within ten miles of a delivery office.

For more information go to royalmail.com/timeddelivery

	Price per annum
Timed Delivery®	£4000.00

Prices in this table exclude VAT, which is charged at the standard rate.

**PO Box**<sup>®</sup> – provides you with a convenient, professional address.

The right choice for your business if you:

need an easy-to-remember address

•need to separate certain items from your normal post, for example, responses to a campaign

•need to project the right image with a discreet address on your packaging.

To find out more go to royalmail.com/business/manage-mail/po-box

Service Type	Price
PO Box Collect	
Monthly*	£28.75
6 months	£137.50
1 year	£231.25
PO Box Delivery	
Monthly*	£30.00
6 months	£161.25
1 year	£293.75
PO Box with Transfer of Normal Address Mail	
Monthly*	£35.00
6 months	£190.00
1 year	£340.00

\*Payment monthly by Direct Debit only.

Prices in this table exclude VAT, which is charged at the standard rate.

## Inbound mail – receiving your items

### Business Keepsafe<sup>®</sup> – gives you peace of mind while you're away.

The right choice for your business if you need to close your business for a holiday and want us to hold your mail for up to two months while you're away from the office and then deliver it on a date which suits you.

To find out more go to **royalmail.com/businesskeepsafe** 

Business Keepsafe®	Price
Number of Keepsafes (per address)	
1	£58.00
3 (per year)	£156.00
6 (per year)	£294.00

Prices in this table are exempt from VAT.

**N.B.** We require five days to process your Keepsafe application and set up the service.

### **Business Redirection** – ensures you're still receiving mail when you move premises.

The right choice for your business if you:

- are moving your entire business from a premises but want to continue to receive mail sent to your former address.
- with a Redirection, your mail will follow you to your new address, even if the move is only temporary, both within the UK or abroad
- want us to redirect your mail for up to four years (or six months for PO Box® addresses).

To find out more go to **royalmail.com/business-redirection** 

Business – price per trading name			
Duration	UK (VAT Exempt)	EU (Inc VAT)	Non EU (Zero Rated)
Up to 12 months	£519.00	£798.00	£666.00
Up to 6 months	£321.00	£468.00	£391.00
Up to 3 months	£216.00	£300.00	£252.00

**N.B.** We require five working days to process your Redirection application and set up the service. We cannot redirect mail from an address you share with other organisations where you do not have a dedicated mail delivery. You may be able to use the Royal Mail Diversion service as an alternative.

# Inbound mail – receiving your items

**Diversion** – ensures you continue to receive mail when you are moving from a multi occupied building or when only part of your business relocates.

The right choice for your business if:

- your business is moving from a multi occupied building (an address you share with other organisations where you do not have a dedicated mail delivery)
- only certain department(s) of your business are moving.

With our Diversion service in place, you can be sure the right mail will reach your new address and fast. Diversion lets you:

- forward mail to any UK address
- receive your diverted mail quickly via 1st Class.

To find out more go to **royalmail.com/diversion** 

Duration	Price
Up to 12 months	£2,910
Up to 6 months	£1,745
Up to 3 months	£1,005

Prices in this table exclude VAT, which is charged at the standard rate.

### Additional Services

**Private Posting Box** – enables you to have a posting box on your site, providing a convenient way for your customers to post mail.

Service	Price per year
Private Posting Box – collection fee	£920.00

The price in this table excludes VAT, which is charged at the standard rate.

# **Royal Mail administration fee for collection of HMRC charges** – is applied when we process the Customs VAT/Duty on goods coming into the UK.

Service	Price per item
Royal Mail handling fee	£8.00

VAT is not applicable to this fee.

### **Royal Mail Pouch Services** – enables you to send mail between your branches overnight.

Weight per pouch	Price of pouch	Number of sites	Price per site
350-500g	£3.16	0-50	£153.00
501-1000g	£3.16	51-100	£112.00
1001-2000g	£4.09	101-500	£78.50
2001-5000g	£10.65	501-1000	£32.50
5001-10000g	£16.15	1001-1500	£26.50

The price in this table excludes VAT, which is charged at the standard rate. \*The maximum number of sites for RM Pouch Services is 1500.

#### To find out more go to royalmail.com/pouchservices

### Additional Services

**Rural Newspaper Delivery** – is a newspaper distribution service on behalf of newspaper distribution companies, newsagents and other outlets to customers located in remote areas.

Service	Price
Monthly (Delivery Charge)	£10.00
Monthly (Collection Charge)	£8.50

The price in this table excludes VAT, which is charged at the standard rate.

**Royal Mail Safebox**<sup>®</sup> – is an easy to use all in one secure and tamper-proof package meeting UN3373 requirements. Ideal for Doctors, vets, universities, researchers and pharmaceutical companies and anyone wishing to send medical samples and specimens.

Service	Price
48 x 1st Class cartons	£312.00
12 x 1st Class cartons	£82.00
48 x Special Delivery Guaranteed cartons	£512.00
12 x Special Delivery Guaranteed cartons	£132.00

The price in this table excludes VAT, which is charged at the standard rate.

To find out more go to **royalmail.com/safebox** 

**Royal Mail Relay**<sup>®</sup> – is a stand-alone, bespoke and out-of-hours network that helps to give your business an unrivalled level of integration between sites. Whether you're a multi-site retailer looking to replenish depleted stock and deliver Click & Collect orders to your store, a financial services organisation with time-sensitive documents to send, or a company with a field workforce requiring urgent parts – we offer scheduled collection and delivery to and from different sites in your business.

To find out more go to **royalmailrelay.com** 

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